

JOIN THE PIONEERS

Your Career Highlight!

Export-Import Bank of Pakistan (“EXIM Bank”) is set up by the Government of Pakistan, as Pakistan’s official Export Credit Agency, to support inter-alia the growth of exports and to undertake import substitution projects. EXIM Bank is looking for:

Job:	Team Lead – Green Financing
Department:	Business
Job Location:	Islamabad Lahore Karachi
Qualification:	Minimum of Bachelor’s in Finance, Economics, Environmental Sciences or a related field from a university recognised by the Higher Education Commission (H.E.C.).
Experience:	Proven experience in project finance, investment banking, or a similar role, with a focus on green financing, resource mobilisation, and sustainable development or a similar role in Corporate Banking, Financial Institutions or Trade Financing sectors.
Key Responsibilities:	<ul style="list-style-type: none"> ▷ Lead development and execution of a comprehensive Green Financing strategy that aligns with the government's vision of increasing production capacity and promoting environmentally sustainable industries. ▷ Lead identification of and assess potential green expansion projects and initiatives that align with EXIM Bank's objectives and the country's economic development plans. ▷ Lead establishment and maintenance of strategic partnerships with climate funds, impact investors, MDBs, and other relevant organisations to mobilise resources for green financing initiatives. ▷ Lead collaborations with climate funds, impact investors, and MDBs to access financial instruments, grants, concessional loans, and technical assistance for green expansion projects. ▷ Lead active engagements in resource mobilisation efforts, including preparing proposals, negotiating funding agreements, and managing relationships with funders and investors. ▷ Lead evaluations of project proposals, conduct financial analysis, and assess the environmental impact of potential green expansion projects to determine their viability for financing. ▷ Lead engagements & coordination with project sponsors, investors, and financial institutions to structure and negotiate financing agreements that support green expansion and meet EXIM Bank's risk management guidelines.

- ▷ Lead progress and performance monitoring of financed projects, ensuring adherence to environmental standards, sustainability targets, and loan repayment schedules.
- ▷ Lead collaborations with the Risk Management department to develop and implement effective risk assessment and mitigation measures for green financing activities.
- ▷ Lead support capacity building initiatives and awareness programmes to promote green financing among stakeholders, including project sponsors, borrowers, and the public.
- ▷ Lead preparation of reports, presentations, and recommendations for senior management and government officials on the impact and potential of green financing in increasing production capacity and mitigating environmental risks.
- ▷ Stay updated on global best practices, trends, developments and regulations related to green financing, resource mobilisation, and sustainable development, and provide recommendations for enhancing EXIM Bank's green financing capabilities.
- ▷ Any other task assigned by the senior management and line manager.

Core Competence:

- ▷ In-depth knowledge of green financing instruments, mechanisms, international climate funds, impact investments, and MDBs.
- ▷ Demonstrated experience in successfully mobilising resources from climate funds, impact investors, MDBs, or in general.
- ▷ Familiarity with environmental regulations, climate change policies, and sustainability standards at the national and international levels.
- ▷ Strong financial analysis, risk assessment, project preparation and due diligence skills.
- ▷ Excellent negotiation, written & oral communication, and stakeholder management abilities.
- ▷ Ability to lead and motivate a team, fostering a collaborative and innovative work environment.
- ▷ Demonstrated commitment to sustainable development and a passion for driving green initiatives.
- ▷ Good computer literacy and inclination towards automation.
- ▷ Ability to work independently and create goals and vision for delivery in ambiguous, difficult and new situations.
- ▷ Excellent team player and able to take up challenges.

APPLY NOW!

If you possess the credentials in seeking, we want to hear from you.

- ▷ Apply through <https://njp.gov.pk>

OR

send us your Curriculum Vitae (C.V.)/Resume at the **Mailing address:**

Head of H.R., Export-Import Bank of Pakistan (EXIM Bank), 5th Floor, Evacuee Trust Complex, Agha Khan Road, F-5/1, Islamabad.

- ▷ Deadline for submission of applications is **31st of May, 2024.**
- ▷ EXIM Bank reserves the right to reject any/all application(s) without assigning any reason whatsoever.
- ▷ EXIM Bank reserves the right to relocate employees from time to time.
- ▷ Females and differently-abled persons meeting the mentioned qualifications & experience are encouraged to apply.
- ▷ Only candidates shortlisted for interviews will be contacted.

www.eximbank.gov.pk

Contributing Towards a Positive Trade Balance

مثبت تجارتی توازن، مضبوط پاکستان