

JOIN THE PIONEERS

Your Career Highlight!

Export-Import Bank of Pakistan (“EXIM Bank”) is set up by the Government of Pakistan, as Pakistan’s official Export Credit Agency, to support inter-alia the growth of exports and to undertake import substitution projects. EXIM Bank is looking for:

Job:	C.E.O. & PRESIDENT
General Eligibility & Qualifications:	<ul style="list-style-type: none"> ▷ Master’s or a higher degree in Banking, Finance, Economics, Business Administration, Commerce, or other fields relevant to the core business of EXIM Bank, from H.E.C. recognised local/foreign University/Institution. ▷ Age 40 to 62 years. ▷ Excellent written and verbal communication skills. ▷ Preference may be given to the candidate having experience in trade finance or at an Export Credit Agency/EXIM Bank. A sound knowledge of Export Credit Agency (E.C.A.), local compliance, regulations for D.F.Is., EXIM Bank business model, products and services are desirable.
Experience:	At least 20 years of Banking/Finance experience, of which 5 years should have been in senior leadership roles in financial institutions.
Key Responsibilities:	The Export-Import Bank of Pakistan is in search of an exceptionally skilled and strategic President/Chief Executive Officer(C.E.O.) to guide the organisation to unprecedented achievements. The chosen President/C.E.O. will assume a central role in propelling the bank's growth and success, actively contributing to the economic development of Pakistan through innovative financial solutions and proficient management of international trade. EXIM Bank is actively seeking an individual possessing a robust finance background, outstanding leadership attributes, and a profound comprehension of global markets. If you are prepared to embrace the challenge of steering a prominent entity in the international trade and financial sector, the following are the desired competencies:
Core Competence:	<p>Strategic Vision:</p> <ul style="list-style-type: none"> ▷ Ability to formulate and execute a strategic vision for the institution, aligning it with the economic development goals of the country. <p>Risk Management:</p> <ul style="list-style-type: none"> ▷ Proficiency in assessing and managing financial risks associated with international transactions and, especially, have in-depth understanding of EXIM Bank’s risk framework. ▷ Ability to develop and implement effective risk mitigation strategies for EXIM Bank. <p>Leadership and Team Management:</p>

- ▷ Strong leadership skills to inspire and guide the organisation's team toward achieving strategic objectives.
- ▷ Ability to foster a collaborative and innovative work culture.
- ▷ Strong commitment to ethical business practices and integrity in financial operations.

Financial Acumen:

- ▷ Strong financial background with the ability to analyse financial trends of the Pakistani market and can assess creditworthiness of EXIM borrowers and make sound financial decisions.

Government and Stakeholder Relations:

- ▷ Skilled in building and maintaining positive relationships with government agencies, regulatory bodies, and key stakeholders involved in international trade.

Regulatory Compliance Knowledge:

- ▷ Understanding of local compliance requirements and regulations governing financial institutions in Pakistan, in addition to developing regulatory framework for EXIM Banks/Export Credit Insurance Companies.

International Trade and Finance Expertise:

- ▷ Understanding of international trade policies, finance, and economics.

Technology and Innovation:

- ▷ Familiarity with emerging technologies and a willingness to adopt innovative solutions for improved efficiency and effectiveness of the bank's processes.

Communication Skills:

- ▷ Effective communication skills to represent EXIM Bank at national and international forums, negotiate agreements, and communicate with diverse stakeholders.

Crisis Management:

- ▷ Ability to handle crises and unforeseen challenges in the local/international financial markets and guide the operation of the bank in unforeseen circumstances.

Cross-Cultural Sensitivity:

- ▷ Appreciation for diverse cultures and an ability to navigate cross-cultural business environments.

Adaptability and Resilience:

- ▷ Ability to adapt to changing economic conditions, international trade dynamics, and geopolitical shifts to make EXIM Bank a vibrant financial institution, and
- ▷ Any other task assigned by the Board of Directors.

APPLY NOW!